

## **CAPABILITY STATEMENT**

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OVERVIEW & CAPABILITIES

**DIFFERENTIATORS** 

**PAST PERFORMANCE** 

INDUSTRIAL PRODUCT-SUPPORT VENDOR

**MAINTENANCE** 

**SPECIALIZED KITTING** 

PRIME CONTRACTORS & KEY CUSTOMERS





## **ABOUT US**

VSS is an SDVOSB, HUBZone, AS9120B & ISO 9001:2015 quality certified integrated logistics company with \$200M+ in secured government contracts and over 120 employees worldwide.

SAM UEI - LF6WG2JTL6S9

**TIN** – 26-0788639

**CAGE Code** – 46WF9

ANNUAL TOTALS

INBOUND

339.5K

shipments consisting of



48M

pieces



#### WAREHOUSE SORTING



352K

picks



34.2M

OUTBOUND

529.5K shipments





38.2M

pieces



99.8% on-time delivery

## WHAT WE DO

Third Party Logistics (3PL)/ **Industrial Product-Support** Vendor (IPV)

Warehousing

**Integrated Logistic** Services (ILS)

Program Management

**Staffing Services** 



18+yrs

in business

\$200M+

secured government

contracts

**ĢĢĢĠĠĠĠ** 

8 warehouses



223,000 sqft

of combined warehouse space

## **WHY VSS**

#### MISSION FOCUSED

## Your Success is Our Mission.



It's more than just our slogan, it's a *promise* to our customers and partners.

#### PROCESS ENHANCEMENT

## We like to think big & make bigger moves.



Agility and innovation allow us to rapidly understand, develop and deploy timely customized, data-driven solutions.

#### **AGILITY**

## We're a big, small company.



We deliver large-scale solutions and results by maintaining a small business focus on superior service.

#### **METRICS**

## We put our money where our mouth is.



Our team's knowledge, expertise and thorough review of existing processes allows us to recommend insightful, efficiency-gaining improvements. Plus, comprehensive data collection and analytics provide the metrics to back our results.

## QUALIFICATIONS















## WHAT WE'VE DONE

VSS has delivered products and services as a prime contractor and as a subcontractor for a series of other contractors supporting the U.S. Government and its various missions including:

- o USAF Industrial Product -Support Vendor Gen III
- o VA Warehousing & Strategic Sourcing Support
- o DLA Tailored Logistic Services Contracts
- o SOF GLSS
- o Specialized Kitting Support

# THIRD PARTY LOGISTICS (3PL) / INDUSTRIAL PRODUCT-SUPPORT VENDOR (IPV)

## United States Air Force (USAF) Industrial Product-Support Vendor Generation III (IPV GEN III)

Provide over 90 personnel to manage and execute the warehousing, inventory and kitting of all hardware and material at the three primary USAF depot-level maintenance air bases across CONUS. Manage inventory of over 40,000 parts locations and produce over 300,000 specific aircraft maintenance kits for airframe and propulsion systems. Receive more than 1,200 shipments daily that must be processed and delivered by the end of the workday. Under the 10-year IPV GEN III contract with Lockheed Martin, VSS provides the entire logistics, support and warehouse services workforce.

Customer/Prime	USAF/Lockheed Martin	
Contract Number:	PO# 4103246306	
Value:	\$52.9M	





## VA Emergency, Pandemic & Other Warehousing Operations

Provide warehouse support services for four Veterans Integrated Service Networks (VISN). Each warehouse is climate controlled, equipped with sprinklered fire suppression systems and are alarmed and/ or provided with CCTV for security. Each is also equipped with industry standard supply storage racks capable of holding medical/surgical supplies. One warehouse provides transshipment services overseas. To support each warehouse we provide a dedicated team of logistics professionals who are tasked with providing integrated logistics services (ILS) to their VISN, including standard inventory management and inbound/outbound shipping operations.

VISN 16				
Contract Number:		36C25620C0173		
Location	Jackson, MS	Value	\$1.48M	
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VISN <b>23</b>				
Contract Number:		36C26321P0279		
Location	Minneapolis, MN	Value	\$1M	
VISN 8				
Contract Numbers:		36C24821P0930		
		36C24822D0049		
Location	Lutz, FL	Value	\$8M	
Contract Number:		36C24822Q0509		
Location	Jacksonville, FL	Value	\$5.8M	
VISN 1				
Contract Number:		36C24122P1438		
Location	Manchester, NH	Value	\$599K	
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VHA				
Contract Number:		36C24523Q0902		
33321023333				

Lutz, FL

Location

\$308k

Value

# MAINTENANCE REPAIR & OPERATIONS

#### **VA Strategic Sourcing Support**

VA Strategic sourcing includes ensuring consultation, and VSS corporate access; full service ordering, coordination of delivery and installation; periodic and ongoing maintenance; and other on-site support for the VISN.

#### **VISN 17**

Contract Number:

Various contracts

Location

Dallas, TX

Value '

\$7.5M

## Special Operations Forces Global Logistics Support Services (SOF GLSS)

Supplier to Lockheed Martin on the 10-year SOF GLSS contract starting in 2019. We consolidate, prepare for shipment and ship products provided under task orders to GLSS HQ in Lexington, KY, or to other locations worldwide as directed. All products are brought to our warehouse, inventoried, inspected, kitted and prepared for shipment.

Customer/Prime

USSOCOM/Lockheed Martin

Contract Number:

Various task orders

Value:

\$10M



### General Services Administration (GSA) 51V Superstore Contract Multiple Award Schedule (MAS)

VSS Logistics holds a Schedule 51V GSA MAS since 2007 and has provided thousands of products during the life of the contract. We maintain over 50,000 products on our MAS with access to millions of MRO items. Our Strategic Sourcing Representatives provide customer support to GSA in various modes of communication.

Customer/Prime DoD & Other Departments

Contract Number:

GS-21F-0018U

Value:

\$30M

DLA Tailored
Logistics Services
(TLS)— Special Operations
Equipment (SOE) & Maintenance,
Repair & Operations (MRO)
Contracts (DLA TLS Contracts)

Provided comprehensive procurement and integrated logistics services (ILS) under two DLA contracts (SOE TLS, MRO TLS) from 2015-2019 for a series of Primes. Sourced special operational equipment, tactical equipment, specialized clothing and items, facility maintenance equipment, and various MRO products. Provided consolidation, packing and shipping, and in-theater sustainment support.

Customer/Prime

DoD/Darley, TSSI, ADS, Quantico Tactical, Supplycore, Noble

Contract Number:

Various task orders

Value:

\$20M



# SPECIALIZED KITTING SERVICES

VSS Logistics provides unique, customized tool kits for a series of U.S. Government customers. All products are brought into our warehouse, inventoried, inspected, kitted and prepared for shipment.

U.S. Coast Guard Response Boat Medium

RB-M Kitting BPA

2012-2017

Awarded a BPA and tasked with designing, procuring, building and providing First-Article Test for the 79 vessel USCG RB-M fleet. Produced twelve (12) custom kits per boat and delivered to USCG shipyards in Alaska, Hawaii and the continental US.

U.S. Army AN/TPQ-50 Counterfire Radar Kitting

**SRC Subcontract** 

2014- Present

Awarded a subcontract by SRC and tasked with designing, procuring, building and providing the maintenance tool kit for the U.S. Army's AN/TPQ-50 Counterfire Radar. VSS has manufactured over 380 individual kits since 2014 and continues to supply the maintenance kit.

U.S. Army/U.S. Air Force Airfield Damage Repair

**SOE TLS Contracts** 

2015—Present

Under a SOCOM GLSS Task Order, we worked with U.S. Army Airborne units and the U.S. Air Force to design, procure, build and then provide a specific tool kit for repairing airfields after they had been seized. The ADR Kit is a USAF Certified, air-droppable design that is completely self-contained.



## PRIME CONTRACTORS

















## **KEY CUSTOMERS**















